

Features in Accpac not found in Dynamics GP

System Manager

- Great Plains Dynamics has no **Optional Fields & Tables**, which extend the functionality and data customization of Accpac. On some screens Great Plains allows two text fields to be used but there is no validation of data on those fields.
- With Great Plains, Import/Export is an additional module. Although you can print to file and use Text, Tab/Comma delimited or HTML formats there is no ability to save import/export scenarios as templates to easily integrate with other applications.
- Great Plains provides no ability to Dbdump/copy data from Microsoft SQL to Pervasive & back.
- Great Plains provides no ability to convert data from their DOS product.
- Great Plains has no Restart maintenance like Sage Accpac ERP that ensures the integrity of the database in the event of an interruption in processing (such as a power outage).
- In Great Plains, the ability to view batch listings is limited. Users can view open batches by series (all AP batches, AR, etc) or master listing (all modules). However, users cannot view batches by type, for example: Cash Receipts, AR Invoice, AR Adjustment, etc as you can in Sage Accpac ERP. Also, in Great Plains users have to use the finder to view one batch at a time in any individual module. In Sage Accpac ERP the status of batches can be viewed in any module.
- In Great Plains, there is no ability to "auto sequence" to the next batch number. This allows users to randomly enter batch number increasing the chance of error. In Sage Accpac ERP you simply click on the "New Page" icon.
- In Great Plains, there is no Adjusting Period and the Closing Period is a system-generated period that does not allow entries to be made. In Sage Accpac ERP these periods allow for adjusting or audit entries at the end of the year without distorting the analytical value of the regular operating periods.
- When searching on key fields in Great Plains users must key in the whole account number or description and then hit "OK" before the search begins. In Sage Accpac ERP as users key each number or letter the search engine narrows down matching criteria allowing for faster searches.
- Great Plains tax services does not have a "matrix" type setup. This is potentially limiting for some international tax structures as well as US clients who need to track unusual taxes such as tobacco or fuel taxes.
- In Great Plains, Bank Services limits users to only 4 pre-defined entry types for entering non-Accounts Payable and non-Accounts Receivable transactions. Sage Accpac ERP allows an unlimited number of user defined entry types to accommodate any type of bank transaction such as transfers, interest, or credit card fees.

General Ledger

- Great Plains requires businesses to establish the number of segments in the general ledger account structure and the size of these segments when creating the first company. Furthermore, both the number of segments and the size of segments may never be greater than the originally defined structure.
- Great Plains does not provide validation on account segments. Any user with the ability to add accounts can add an account that does not conform to the company's account structure including invalid segments and length of segments.
- In Great Plains, historical data cannot be consolidated by period or source to free up space. Historical information can be deleted, but without the consolidation capabilities like those in Sage Accpac ERP and important details can be lost.

- Unlike Sage Accpac ERP, Great Plains has no ability to track a quantity directly within a fiscal set of the general ledger account. In Great Plains a separate account called "Unit Account" has to be created. When making journal entries a separate line using the "Unit Account" must be entered.
- When making a journal entry in Great Plains users are not able to use different sources or enter comments by line item.
- In Great Plains, users can only view budget vs. actual data for the same year. Sage Accpac ERP allows you to compare any fiscal set for any year to any other fiscal set.
- Great Plains has no Provisional Posting capabilities. They only have the ability to include unposted batches, which does not allow the flexibility of isolating transactions for "what if" scenarios.
- The Great Plains General Ledger does not include links to Microsoft Excel for financial reporting.
- Great Plains does not offer the option to define an account as a "Control Account". Control Accounts in Sage Accpac ERP allow users to designate the account to receive transactions from sub-ledgers only. This is important for audit control purposes.

Accounts Payable

- When defining terms in Great Plains Accounts Payable there is no ability for Payment Schedules or Due Date Tables.
- In Sage Accpac ERP, "Checks on the fly" can be accomplished on one screen. In Great Plains this is a two step process.
- Great Plains does not offer the ability to print unlimited vendor comments on History and Aging Reports.

Accounts Receivable

- When defining terms in Great Plains Accounts Receivable there is no ability for Payment Schedules or Due Date Tables.
- In Great Plains, while applying receipts there is only the ability to adjust/write-off taxes (GST, PPS), not transactions.
- In cash receipts, Great Plains uses batch and control totals but allows for posting of batches that do not match the control totals.
- Great Plains does not provide a listing of checks (receipts entered) for a customer. This means that when voiding a customer check, users must search for the original transaction by Customer number and then by document number.
- Great Plains has no National Account capabilities
- Great Plains does not include Dunning Letters or Labels
- Great Plains provides no utility to "Create write-off batches" using criteria such as: balance less than a certain dollar amount, unapplied cash, unpaid interest charges as well as other criteria. This flexibility in Sage Accpac ERP is a tremendous productivity tool.
- Invoicing in Great Plains is a separate module. Sage Accpac ERP Order Entry and Accounts Receivable both include the ability to generate invoices.
- Great Plains does not offer the ability to print unlimited customer comments on History and Aging Reports. This means that information such as "promises to pay" are not included on reports as in Sage Accpac ERP.
- The recurring batch feature in Great Plains allows user to define how many times the batch should be repeated but does not include recurring invoices. This means that there is no accumulator ability for annual maximum billing.

Inventory Control

- For inventory items, Great Plains allows only 6 segments/categories in the item structure.
- Great Plains does not provide validation on item segments. Any user with the ability to add inventory items can add an item that does not conform to the company's item structure including invalid segments and length of segments.
- Great Plains does not provide the ability for user defined costs. Sage Accpac ERP allows two optional fields for user defined cost.
- Great Plains does not track "Most Recent Cost".
- Great Plains inventory reports do not include some critical reports such as Slow Moving Items and Overstocked Items. Examples include no reports for: Sales for XX days, YTD sales less than last years and, YTD turnover XX times.
- In Great Plains, user can not establish stock values for "maximum on hand", "minimum reorder quantity" and, "projected sales". In Sage Accpac ERP, this is determined by user defined periods and is fed to Purchase Orders to ensure stock levels are sufficient for that period.
- In the BOMs for Great Plains (Kits) users cannot define fixed costs and variable costs.
- Great Plains does not provide a Year-End Physical Inventory WorkSheet or Reconciliation feature.

Order Entry

- When entering an order in Great Plains an order entry person cannot view the history of every customer who has purchased that particular item or every item that a customer has purchased.
- During order entry in Sage Accpac ERP a one step look-up will display quantity on hand by location, as well as quantity on order, quantity on PO, and quantity available to ship. In Great Plains you must first "drill down" into the item, select the quantity/site button, select a location and then view the information.
- In Sage Accpac ERP when entering an order, users can display all alternate items in the original order entry screen. In Great Plains, in order to see alternate items, users must "drill down" two additional sub-screens.
- Great Plains does not provide the ability for future or standing orders.
- In Great Plains, there is no expiration dates on quotes.
- With Great Plains, there is no ability to track "Lost Sales" on backorders never shipped.

Purchase Orders

- In Great Plains, there is no capability for blanket, future or standing purchase orders.
- Great Plains does not provide the ability to drop ship individual line items to different locations.
- When entering a purchase order, Great Plains does not provide the ability to see the purchase history of all items purchased by vendor or all vendors that an item has been purchased from.
- With Great Plains, there is no ability to add any additional costs during receipt of inventory.
- The Great Plains Purchase Order module does not have requisition functionality.
- Great Plains does not provide the ability to consolidate purchase orders to maximize discounts and optimize purchasing power.
- The Great Plains Purchase Order module does not provide the ability for the automatic creation of PO's based on such things as backorders in Order Entry and insufficient stock in Inventory Control.
- Great Plains does not provides a Shippable Backorders report used after receiving goods to expedite the shipment of backordered items.

